

Smokecraft Clarendon LLC

Profit and Loss

June 2024

	TOTAL	
	JUN 2024	% OF INCOME
Income		
All Sales, Comps and Discounts		
5100 Food Sales	147,033.92	87.30 %
5110 Goodwill Comps	-709.60	-0.42 %
5115 Goodwill Bar Comps	-174.00	-0.10 %
5120 Guest Complaint Comps	-385.35	-0.23 %
5131 50% Employee Discounts	-605.75	-0.36 %
5150 Discounts Marketing	-259.90	-0.15 %
5160 Dining Privileges (mgr/chef)	-671.85	-0.40 %
5180 NA Beverage	2,982.88	1.77 %
5210 Liquor Sales	10,152.00	6.03 %
5220 Wine Sales	1,966.00	1.17 %
5230 Bottled Beer Sales	657.00	0.39 %
5240 Draft Beer Sales	6,923.00	4.11 %
Total All Sales, Comps and Discounts	166,908.35	99.10 %
Other Income and Expense		
5300 Sundry Sales	540.00	0.32 %
5910 Service Charge Revenue - Catering	974.28	0.58 %
Total Other Income and Expense	1,514.28	0.90 %
Total Income	\$168,422.63	100.00 %
Cost of Goods Sold		
Cost of Sales		
6110 Meat Cost	17,738.89	10.53 %
6120 Poultry Cost	2,584.11	1.53 %
6130 Seafood Cost	259.79	0.15 %
6140 Dairy Cost	3,125.03	1.86 %
6150 Produce Cost	2,473.42	1.47 %
6160 Bakery Cost	2,313.82	1.37 %
6170 Grocery Cost	221.14	0.13 %
6180 NA Beverage	-311.08	-0.18 %
6210 Liquor Cost	-3,017.80	-1.79 %
6220 Wine Cost	-339.91	-0.20 %
6230 Bottled Beer Cost	-118.77	-0.07 %
6240 Draft Beer Cost	-2,271.00	-1.35 %
Total Cost of Sales	22,657.64	13.45 %
Total Cost of Goods Sold	\$22,657.64	13.45 %
GROSS PROFIT	\$145,764.99	86.55 %

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Expenses		
A. Payroll Expenses		
6310 Management Salaries	21,057.69	12.50 %
6311 Direct Labor - FOH	7,291.38	4.33 %
6312 Overtime Labor - FOH	233.66	0.14 %
6313 Training Labor	1,208.16	0.72 %
6314 Direct Labor - BOH	38,441.78	22.82 %
6315 Overtime Labor - BOH	1,090.47	0.65 %
6510 Payroll Taxes	7,977.86	4.74 %
6530 Vacation Pay	0.00	0.00 %
6540 Parking	400.00	0.24 %
6550 Uniform Allowance	-15.00	-0.01 %
6570 Group Insurance	390.80	0.23 %
6580 Workers Compensation	445.08	0.26 %
6615 Payroll Processing Fees	516.00	0.31 %
Total A. Payroll Expenses	79,037.88	46.93 %
B. Controllable Expenses		
6500 3rd Party Delivery Expense	9,144.85	5.43 %
6710 Operating Lease/Rentals	390.08	0.23 %
6740 Security	-600.00	-0.36 %
6790 Other Contracted Services	300.00	0.18 %
7000 Register Over/Short	21.77	0.01 %
7010 China/Glassware/Silver	420.23	0.25 %
7040 Cleaning Supplies	977.12	0.58 %
7045 Dish Chemicals	95.66	0.06 %
7060 Linens	880.06	0.52 %
7105 To Go Supplies	2,721.17	1.62 %
7106 Catering Supplies	926.58	0.55 %
7110 Operating Supplies F&B	1,751.55	1.04 %
Total B. Controllable Expenses	17,029.07	10.11 %
C. General & Administrative		
7190 Other Contracted Services-Admin	927.79	0.55 %
7195 Accounting Services	2,500.00	1.48 %
7230 Licenses & Permits	995.65	0.59 %
7250 Credit Card Commissions	3,360.73	2.00 %
7270 Dues & Subscriptions	48.00	0.03 %
7285 Gen. Liab Insur/Key Man	520.62	0.31 %
7320 Office Supplies & Postage	10.51	0.01 %
7350 Tele/internet/cable	697.47	0.41 %
7360 Travel	137.13	0.08 %
Total C. General & Administrative	9,197.90	5.46 %

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D. Advertising and Promotion		
7435 Advertising & Marketing	372.99	0.22 %
Total D. Advertising and Promotion	372.99	0.22 %
E. Repair & Maintenance		
7620 R&M HVAC & Refrigeration	1,134.55	0.67 %
7660 R&M - POS Systems	988.53	0.59 %
7695 Cleaning Service	3,680.00	2.18 %
7710 Maint Contract - HVAC & Refrigeration	2,286.00	1.36 %
Total E. Repair & Maintenance	8,089.08	4.80 %
F. Utilities		
7810 Electricity	1,907.01	1.13 %
7820 Gas	753.41	0.45 %
7830 Water & Sewer	524.00	0.31 %
7840 Firewood	1,500.00	0.89 %
Total F. Utilities	4,684.42	2.78 %
G. Facility Expense		
8010 Rent & Lease	12,420.14	7.37 %
8015 Common Area Maintenance	2,315.00	1.37 %
8020 Property Insurance	132.00	0.08 %
8030 Property Taxes	3,671.46	2.18 %
Total G. Facility Expense	18,538.60	11.01 %
Total Expenses	\$136,949.94	81.31 %
NET OPERATING INCOME	\$8,815.05	5.23 %
Other Expenses		
8101 Interest Income	-208.76	-0.12 %
Total Other Expenses	\$ -208.76	-0.12 %
NET OTHER INCOME	\$208.76	0.12 %
NET INCOME	\$9,023.81	5.36 %